

## TENTATIVE LESSON PLAN: (MB1921)

<b>Course Title: FINANCIAL MANAGEMENT (MB1921)</b>			
<b>Section : MBA I/II</b>	<b>Date : 14-06-2021</b>	<b>Page No : 01 of 02</b>	
<b>Revision No : 00</b>	<b>Prepared By : Dr. B.KRISHNAIAH</b>	<b>Approved By : HOD</b>	
<b>Tools : Black board</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I FINANCIAL MANAGEMENT</b>			
<b>CO1:</b> To acquaint the student with basic knowledge of finance, financial management and its nature.			
<b>TB:</b> P.VIJAY KUMAR, M.MADANA MOHAN FIANCIAL MANAGEMENT HPH, NEW DELHI, 2013.			
2	<b>UNIT –I FINANCIAL MANAGEMENT</b>	From 14-06-2021  <b>To</b> <b>29-06-2021</b>	Lecture interspersed with discussions
2	Introduction to financial management		
2	Nature and scope of financial management		
1	Functions of financial management		
2	Goals of FM		
1	Major decisions of financial manager		
2	New role of FM in contemporary scenario		
<b>UNIT –II FINANCING DECISION :</b>			
<b>CO2:</b> TO acquaint the student with knowledge about various sources of finance, computation of WACC and leverage.			
<b>TB:</b> P.VIJAY KUMAR, M.MADANA MOHAN FIANCIAL MANAGEMENT HPH, NEW DELHI, 2013			
	<b>FINANCING DECISION</b>	From 30-06-2021  <b>To</b> <b>15-07-2021</b>	Lecture interspersed with discussions
2	Introduction to financing decision		
2	Sources of finance		
1	Introduction to cost of capital		
2	Problems on cost of debt		
2	Problems on cost of retained earnings		
2	Problems on WACC	Lecture interspersed with discussions	
<b>UNIT – III INVESTMENT DECISION</b>			
<b>CO3:</b> Gain knowledge about Time value of money calculation methods and techniques of investment appraisal.			
<b>TB:</b> P.VIJAY KUMAR, M.MADANA MOHAN FIANCIAL MANAGEMENT HPH, NEW DELHI, 2013			
2	Investment decision process	From 16-07-2021  <b>To</b> <b>06-08-2021</b>	Lecture interspersed with discussions
2	Nature and significance of investment decision		
2	Traditional methods of capital budgeting		
2	Modern methods of capital budgeting		
3	Merits and demerits of capital budgeting techniques		

**UNIT – IV DIVIDEND DECISION :****CO4:** TO gain knowledge about forms of dividend and theories of dividend**TB ::** P.VIJAY KUMAR, M.MADANA MOHAN FIANCIAL MANAGEMENT HPH, NEW DELHI,2013

<b>UNIT – IV DIVIDEND DECISION :</b>		From 07-08- 2021	Lecture interspersed with discussions
2	Introduction to dividend decision		
3	Forms and types of dividend		
2	Determinants of dividend		
2	Theories of dividend		
2	Problems on Walter model		
2	problems on Gardens model		
		<b>To</b> <b>24-08-2021</b>	

**UNIT – V WORKING CAPITAL MANAGEMENT :****CO4:** To gain knowledge about Concept of Working Capital, Determinants of WC, Estimation of WC, Inventory Control Techniques and receivables management.**TB ::** P.VIJAY KUMAR, M.MADANA MOHAN FIANCIAL MANAGEMENT HPH, NEW DELHI,2013

<b>UNIT – V WORKING CAPITAL MANAGEMENT :</b>		From 25-08- 2021	Lecture interspersed with discussions
2	Working capital cycle and determinants		
2	Estimation of working capital		
2	Inventory control techniques		
3	Receivables management strategies		
2	Cash budget preparation		
		<b>To</b> <b>11-09-2021</b>	

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## TENTATIVE LESSON PLAN: MB1922 HUMAN RESOURCE MANAGEMENT

<b>Course title: HUMAN RESOURCE MANAGEMENT</b>			
<b>Section : MBA-I/II</b>	<b>Date : 01-06-2021</b>	<b>Page No : 01 of 04</b>	
<b>Revision No : 00</b>	<b>Prepared By :G.SREELALITHA</b>	<b>Approved By : HOD</b>	
<b>Tools: Black board, PPTs</b>			
S.No.	TOPIC	Date	Mode of Delivery
<b>UNIT-I HRM</b>			
<p><b>CO1:</b> The students gained knowledge on fundamentals of HRM, functions, policies, strategies &amp; position of HR department, ethics &amp;HR at international level and challenges.</p> <p><b>TB:</b> K Aswathappa: —Human Resource and Personnel Management , Tata McGraw Hill, New Delhi, 2013</p>			
1	HRM: Significance – Definition	From 01-06-2021  To 14-06-2021	Online class with CISCO WebEx
2	Functions		
3	evolution of HRM- Principles		
4	Ethical Aspects of HRM-		
5	HR policies, Strategies to increase firm performance		
6	Role and position of HR department		
7	Aligning HR strategy with organizational strategy		
8	HRM –changing		
9	global perspective challenges		
10	environment – cross- cultural problems		
11	emerging trends in HRM		
<b>UNIT-II Investment perspectives of HRM</b>			

**Co2:** It emphasizing on handling the human resource planning, demand and supply management, recruitment and selection, T&D, Job analysis , HRD concept & counseling

**TB:** K Aswathappa: —Human Resource and Personnel Management , Tata McGraw Hill, New Delhi, 2013

11	HR Planning	From 15-06-2021  To 30-06-2021	Online class with  CISCO  WebEx
12	Demand and Supply forecasting		
14	Recruitment and Selection		
15	Sources of recruitment		
16	Tests and Interview Techniques		
17	Training and Development		
18	Training and Development Methods		
19	Training and Development techniques		
20	Job design , evaluation		
21	Job Analysis		
22	Management development		
23	HRD concepts		

**UNIT-III Performance Appraisal**

**CO3:** The students gained knowledge on importance and methods of performance appraisal, latest trends, career development & counseling. It also imparted students with the knowledge of compensation, principles & factors influencing recent trends & compensation at international level

**TB:** K.Aswathappa — Organisational Behaviour-Text, Cases and Games , Himalaya Publishing House, New Delhi, 2008

24	Performance Appraisal: Importance		
25	Methods – Traditional methods		

26	Modern methods	From 01-07-2021  To 15-07-2021	Online class with CISCO  WebEx
27	Latest trends in performance appraisal		
28	Career Development and Counseling		
29	Compensation - Concepts		
30	Compensation Principles		
31	Influencing Factors- in Compensation		
32	Current Trends in Compensation		
33	Methods of Payments in detail -		
34	Incentiverewards compensation mechanisms.		

**UNIT-IV Wage and Salary Administration**

**CO4:** The students gained knowledge on concepts of wage structure , wage and salary policies, legal frame work, determinants and wage differentials. They even learnt job design and evaluation , incentive systems and welfare measures.

**TB:** K.Aswhappa — Organisational Behaviour-Text, Cases and Games , Himalaya Publishing House, New Delhi,2008

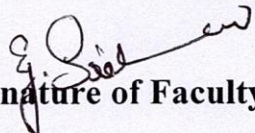
35	Wage and Salary Administration: Concept	From 16-07-2021  To 30-07-2021	Online class with CISCO  WebEx
36	Wage Structure		
37	Wage and Salary Policies		
38	Legal Frame Work		
39	Determinants of Payment of Wages		
40	Wage Differentials		
41	Incentive Payment Systems		
42	Welfare management: Nature and concepts		
43	statutory and non-statutory welfare measures		

**UNIT-V Managing Industrial Relations**

**CO5:** The students gained knowledge on trade unions ,employee participation schemes, collective bargaining, grievance and dispute resolution mechanism. It also imparted studens withsafety at work place , work hazards, managing ork place stress.

**TB:** K.Aswathappa — Organisational Behaviour-Text, Cases and Games , Himalaya Publishing House, New Delhi,2008

44	Trade Unions	From 02-08-2021 To 17-08-2021	Online class with CISCO WebEx
45	Employee Participation Schemes		
46	-Collective Bargaining-		
47	Grievances		
48	Employee grievance and types		
49	disputes resolution mechanisms		
50	Safety at work – nature		
51	Safety at work importance		
52	work hazards		
53	safety importance		
54	work place stress		
55	safety mechanisms		
56	Managing work place stress		

  
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## TENTATIVE LESSON PLAN(MB1923)

<b>Course Title: MARKETING MANAGEMENT</b>			
<b>Section : 01 I/II</b>	<b>Date : 14-06-2021</b>	<b>Page No : 01 of 02</b>	
<b>Revision No : 00</b>	<b>Prepared By : G.KIRAN</b>	<b>Approved By : HOD</b>	
<b>Tools : Black board</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I Introduction to Marketing</b> <b>CO1:: To acquaint the student with basic knowledge the concepts of marketing and its environment</b> <b>TB:: Phillip Kotler: “Marketing Management “, Pearson Publishers, New Delhi, 2013</b>			
1.	Needs - Wants – Demands of marketing	<b>From</b> <b>14-06-2021</b>  <b>TO</b> <b>29-06-2021</b>	Online class with Cisco WebEx
2.	Transactions Concept of Market		
3.	Marketing		
4.	Marketing Mix		
5.	Marketing Concepts		
6.	Indian Marketing Environment		
<b>UNIT -II Introduction to Marketing</b> <b>CO2:: Market Segmentation and Targeting.</b> <b>TB:: Phillip Kotler: “Marketing Management “, Pearson Publishers, New Delhi, 2013</b>			
7.	Identification of Market Segments	<b>From</b> <b>30-06-2021</b>  <b>TO</b> <b>15-07-2021</b>	Online class with Cisco WebEx
8.	Segmenting Consumer Markets		
9.	Segmentation Basis Evaluation		
10.	Selection of Target Markets		
11.	Developing and Communicating a Positioning		
<b>UNIT::III Pricing Strategy</b> <b>CO3:: TO Understand the concepts of pricing and price changes</b> <b>TB:: TB:: Phillip Kotler: “Marketing Management “, Pearson Publishers, New Delhi, 2013</b>			
12.	Objectives of Pricing	<b>From</b> <b>16-07-2021</b>  <b>TO</b> <b>06-08-2021</b>	Online class with Cisco WebEx
13.	Methods of Pricing		
14.	Selecting the Final price		
15.	Adopting price		
16.	Initiating the price cuts		
17.	Imitating price increases		
18.	Responding to Competitor’s price changes		
<b>UNIT::IV Marketing Communication</b> <b>CO4:: TO Gain the knowledge on promotion activities</b> <b>TB:: TB:: Phillip Kotler: “Marketing Management “, Pearson Publishers, New Delhi, 2013.</b>			
19.	Communication Process	<b>From</b> <b>07-08-2021</b>	Online class with Cisco
20.	Communication Mix		
21.	Managing Advertising		
22.	Sales Promotion		
23.	Public relations		

24.	Direct Marketing	<b>TO</b> <b>24-08-2021</b>	WebEx
25.	Sales force		
26.	Structure and Size		
27.	Sales force Compensation		Online class with Cisco WebEx
<b>UNIT::V Marketing Organization and Control</b>			
<b>CO5::</b> TO Evaluation of marketing department.			
<b>TB::</b> TB:: Phillip Kotler: “ <b>Marketing Management</b> “, Pearson Publishers, New Delhi, 2013.			
28.	Evolution of Marketing Department	<b>From</b> <b>25-08-2021</b>	Online class with Cisco WebEx
29.	Organizing the Marketing Department		
30.	Marketing Implementation	<b>TO</b> <b>11-09-2021</b>	
31.	Control of Marketing Performance		
32.	Annual Plan Control		
33.	Profitability Control		
34.	Efficiency Control - Strategic Control		



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## TENTATIVE LESSON PLAN: MB1924

<b>Course Title: OPERATIONS MANAGEMENT (MB1924)</b>		
<b>Section : MBA I/II</b>	<b>Date :</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : B.V.S.S. SUBBA RAO</b>	<b>Approved By : HOD</b>

Tools : Black board, PPTs

No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I INTRODUCTION TO OPERATIONS MANAGEMNT:</b>			
<b>CO1</b> The Concept of operations management, Relation with other functional areas, Recent trend in Operation Management			
<b>TB :: Panner Selvem: “Production and Operation Management”, Prentice Hall of India, NewDelhi, 2012.</b>			
1.	Introduction to Operations Management	From 14-06-2021  To 29-06-2021	Lecture interspersed with discussions
2.	Nature & Scope of Operation/ Production Management		
3.	Relationship with other functional areas,		
4.	Recent trend in Operation Management		
5.	Manufacturing & Theory of Constraint		
6.	Types of Production System		
7.	Just in Time (JIT) & lean system.		

### UNIT –II Product Design & Process Selection

**CO2::** The concepts of Stages in Product Design process Plant Layout & Plant Location are gained

**TB:: Panner Selvem: “Production and Operation Management”, Prentice Hall of India, NewDelhi, 2012.**

No. of Periods	TOPIC	Date	Mode of Delivery
8.	Stages in Product Design process	From 30-06-2021  To 15-07-2021	Lecture interspersed with Discussions
9.	Value Analysis		
10.	Facility location & Layout: Types		
11.	Characteristics, Advantages and Disadvantages		
12.	Work measurement, Job design		

### UNIT - III Forecasting & Capacity Planning

**CO3 : Methods of forecasting and overview of operation planning.**

**TB :: Panner Selvem: “Production and Operation Management”, Prentice Hall of India, NewDelhi, 2012.**

No. of Periods	TOPIC		Mode of Delivery
13.	Methods of Forecasting, Overview of Operation Planning,	From 16-07-2021  To 06-08-2021	Lecture interspersed with discussions
14.	Aggregate Production Planning, Production strategies		
15.	Capacity Requirement Planning,		
16.	Material Requirement Planning		
17.	Concept of Scheduling		
18.	Supply Chain Management		
19.	Purchase Management: Concept		
20.	Purchase Management: Importance, Functions		
21.	Inventory Management		

#### UNIT – IV PRODUCTIVITY

**CO4: The concepts of Productivity, Process Flow Charts, Methods of Study, Work Measurement.**

**TB: Panner Selvem: “Production and Operation Management”, Prentice Hall of India, NewDelhi, 2012.**


No. of Periods	TOPIC	Date	Mode of Delivery
22.	Productivity: Factors	From 07-08-2021  To 24-08-2021	Lecture interspersed with discussions
23.	Factors, Affecting Productivity		
24.	Job Design: Concept & Importance		
25.	Process Flow Charts		
26.	Methods Study		
27.	Work Measurement		
28.	Engineering and Behavioral Approaches		

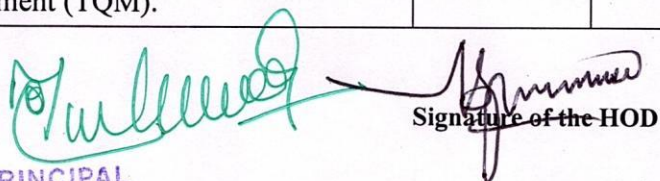
#### UNIT – V QUALITY MANAGEMENT

**CO5: Concept of Quality, Quality Circles, Improvement of Quality, SQC, Acceptance Samples will be learn.**

**TB: Panner Selvem: “Production and Operation Management”, Prentice Hall of India, NewDelhi, 2012.**

No. of Periods	TOPIC	Date	Mode of Delivery
29.	Quality Management: Quality	From 25-08-2021  To 11-09-2021	Lecture interspersed with discussions
30.	Quality- Definition, Dimension		
31.	Cost of Quality, Quality Circles		
32.	Continuous improvement		
33.	ISO (9000&14000 Series)		
34.	Statistical Quality Control		
35.	Variable & Attribute, Process Control, Control Charts		
36.	Acceptance Sampling		
37.	Operating Characteristic Curve (AQL , LTPD, Alpha & Beta risk ),		
38.	Total Quality Management (TQM).		

  
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## TENTATIVE LESSON PLAN: MB1925 (2020-21)

<b>Course Title:</b> Business Research Methods	
<b>Section : MBA</b>	<b>Date : 22-03-2021</b>
<b>Revision No : 0</b>	<b>Page No : 01 of 03</b>
<b>Prepared By : P. Naga Srinivasa Rao</b>	<b>Approved By : HOD</b>

Tools: Black board, PPTs

Serial Number	TOPIC	Date	Mode of Delivery
<b>UNIT –I Introduction to Business Research.</b>			
<ul style="list-style-type: none"> <li>• CO1: To acquaint the students with the basic knowledge of Business Research.</li> <li>• TB: Research Methodology- C.R. Kothari.</li> </ul>			
1.	Nature and importance of research.	22-03-2021	Lecture interspersed with discussions
2.	The role of business research.	23-03-2021	
3.	Aims of social research.	23-03-2021	
4.	Pure research	24-03-2021	
5.	Applied research	24-03-2021	
6.	Qualitative research	25-03-2021	
7.	Quantitative research	25-03-2021	
8.	Descriptive research	26-03-2021	
9.	Experimental research	27-03-2021	
10.	Exploratory research	29-03-2021	
11.	Ethical issues in business research	30-03-2021	
12.	Research process	31-03-2021	

<b>UNIT –II Data Base</b>			
<ul style="list-style-type: none"> <li>• CO2: To acquaint the students with knowledge of data collection methods, sampling, and scaling techniques.</li> <li>• TB: Research Methodology—C.R. Kothari.</li> </ul>			

Serial Number	TOPIC	Date	Mode of Delivery
13.	Discussion on primary data	06-04-2021	Lecture interspersed with discussions
14.	Secondary data	07-04-2021	
15.	Tools and techniques of data collection	08-04-2021	
16.	Methods of collecting data	08-04-2021	
17.	Sampling design	15-04-2021	
18.	Sampling procedures	16-04-2021	
19.	Random sampling	17-04-2021	
20.	Non random sampling	19-04-2021	
21.	Determination of sample size	20-04-2021	
22.	Appropriate sampling design	22-04-2021	
23.	Designing of questionnaire	22-04-2021	
24.	Measurement techniques	23-04-2021	
25.	Scaling techniques	23-04-2021	
26.	Comparison of measurement and scaling.	24-04-2021	

<b>UNIT - III Survey Research and Data Analysis.</b>			
<ul style="list-style-type: none"> <li>• CO3: To gain knowledge about field work management, preparation and presentation of research report.</li> <li>• TB: Research Methodology—C.R. Kothari.</li> </ul>			

Serial Number	TOPIC	Date	Mode of Delivery
27.	Nature of field work	26-04-2021	Lecture interspersed with
28.	Field work management	27-04-2021	

29.	Interviews	28-04-2021	discussions
30.	Personal interviews	29-04-2021	
31.	Telephone interviews	30-04-2021	
32.	Questionnaire	01-05-2021	
33.	Editing of data	02-05-2021	
34.	Coding of data	02-05-2021	
35.	Classification of data	03-05-2021	
36.	Tabulation of data	05-05-2021	
37.	Preparation of research report	07-08-2021	
38.	Presentation of research report.	08-05-2021	

**UNIT – IV Statistical Inference.**

- CO4: To understand about nature, scope of statistical inference.
- TB: Statistical Methods—S.P. Gupta.

Serial Number	TOPIC	Date	Mode of Delivery
39.	Formulation of hypothesis	13-05-2021	Lecture interspersed with discussions
40.	Tests of hypothesis	14-05-2021	
41.	Null and alternative hypothesis	15-05-2021	
42.	Types of errors	17-05-2021	
43.	Procedure of hypothesis testing	18-05-2021	
44.	Parametric vs. non parametric tests	19-05-2021	
45.	Tests of significance for large samples	21-05-2021	
46.	Z test for single proportion	24-05-2021	
47.	Z test for two proportions	25-05-2021	
48.	t test	26-05-2021	
49.	t test for single mean	27-05-2021	
50.	t test for two means	28-05-2021	
51.	Chi square for goodness of fit	29-05-2021	
52.	Chi square for independence of attributes	31-05-2021	

**UNIT – V Multivariate Analysis.**

- CO5: To know and understand the technique of ANOVA and bi variate techniques.
- TB: Statistical Methods—S.P. Gupta.

Serial Number	TOPIC	Date	Mode of Delivery
53.	Nature of multivariate analysis	01-06-2021	Lecture interspersed with discussions
54.	Classifying multivariate techniques	03-06-2021	
55.	Analysis of dependence	05-06-2021	
56.	Analysis of interdependence	07-06-2021	
57.	Yule's coefficient of association	09-06-2021	
58.	Co efficient of colligation	12-06-2021	
59.	ANOVA technique	15-06-2021	
60.	One way ANOVA	18-06-2021	
61.	Two way ANOVA	21-06-2021	
62.	Previous question discussion	24-06-2021	

63.	Problems on previous papers	28-06-2021	
64.	Problems on previous papers.	30-06-2021	

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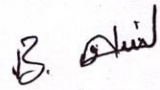
## TENTATIVE LESSON PLAN: MBA


<b>Course Title: TECHNOLOGY MANAGEMENT (MB192B)</b>		
<b>Section: I</b>	<b>Date : 28/05/2021</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : B.NAVEEN</b>	<b>Approved By : HOD</b>

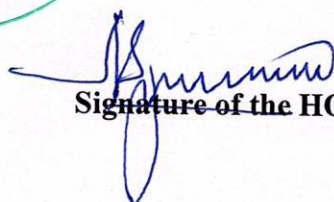
**Tools: Black board**

S. No	TOPIC	Date (Planned)	Mode of Delivery
<b>UNIT 1: Evolution of Technology</b>			
<b>CO1::</b> Able to understand the concept and nature of management, evaluation of management theories, motivation and leadership styles			
<b>1. TEXT BOOK:</b> Gaynor: Handbook of Technology Management, McGraw Hill.			
1	Technology Management Introduction	1/6/2021	Lecture interspersed with Discussions
2	Evolution of Technology	2/6/2021	
3	Effects of New Technology	3/6/2021	
4	Technology Innovation	4/6/2021	
5	Invention-Innovation	7/6/2021	
6	Diffusion- Revolutionary and Evolutionary	8/6/2021	
7	Innovation- Product and Process Innovation	9/6/2021	
8	Strategic Implications of Technology	10/6/2021	
9	Technology - Strategy Alliance	11/6/2021	
10	Convergent and Divergent Cycle	14/6/2021	
11	The Balanced Approach	15/6/2021	
<b>UNIT – II: Technology Assessment</b>			
<b>CO2::</b> Able to equip with concepts of operations, project management and inventory control			
<b>TEXT BOOK:</b> Gaynor: Handbook of Technology Management, McGraw Hill.			
12	Technology Assessment	16/6/2021	Lecture interspersed with discussions
13	Technology Choice	17/6/2021	
14	Technological Leadership and Followership	18/6/2021	
15	Technology Acquisition	21/6/2021	
16	Technological Forecasting	22/6/2021	
17	Exploratory, Intuitive curves	23/6/2021	
18	Extrapolation, Growth Curves	24/6/2021	
19	Technology Monitoring	25/6/2021	
20	Normative: Relevance Tree	29/6/2021	
21	Morphological Analysis	30/6/2021	
22	Mission Flow Diagram	5/7/2021	
23	Technical substitutions	6/7/2021	
<b>UNIT-III: Diffusion of Technology</b>			
<b>CO3::</b> Able to understand the different functional areas in an organization and their responsibilities- product life cycle and channels of distribution			
<b>TEXT BOOK:</b> Gaynor: Handbook of Technology Management, McGraw Hill.			
24	Diffusion of Technology	7/7/2020	Lecture interspersed with discussions
25	Rate of Diffusion	8/7/2020	
26	Innovation Time and Innovation Cost	9/7/2020	
27	Speed of Diffusion	14/7/2020	
28	Technology Indicators	15/7/2020	
29	Various Indicators	16/7/2020	
30	Organizational Implications of Technology	19/7/2020	
31	Relationship between Technical Structure and	20/7/2020	

	Organizational Infrastructure		
32	Relationship between Technical Structure and Organizational Infrastructure	22/7/2020	
33	Flexible Manufacturing Management System (FMMS).	22/7/2020	
34	Flexible Manufacturing Management System (FMMS).	23/7/2020	
35	Other Models	26/7/2020	
36	Popular and flexible models	27/7/2020	
<b>UNIT-IV: Financial Aspects in Technology Management</b>			
<b>CO4::</b> Able to equip with different techniques in project management, ie PERT and CPM and project crashing			
<b>TEXT BOOK:</b> Gaynor: Handbook of Technology Management, McGraw Hill.			
37	Financial Aspects in Technology Management	28/7/2020	Lecture interspersed with discussions
38	Improving Traditional Cost	29/7/2020	
39	Management System	30/7/2020	
40	Barriers to the Evaluation of New Technology	31/7/2020	
41	Social Issues in Technology Management	3/8/2020	
42	Technological Change and Industrial Relations	4/8/2020	
43	Technological Change and Industrial Relations	5/8/2020	
44	Technology Assessment and Environmental Impact Analysis	6/8/2020	
45	Technology Assessment and Environmental Impact Analysis	12/8/2020	
46	Challenges with globalization	13/8/2020	
47	Challenges with IPRs	14/8/2020	
<b>UNIT-V: Human Aspects in Technology Management</b>			
<b>CO5::</b> Able to equip with the concept and practical issues relating to strategic management			
<b>TEXT BOOK:</b> Gaynor: Handbook of Technology Management, McGraw Hill.			
48	Human Aspects in Technology Management	19/8/2020	Lecture interspersed with discussions
49	Integration of People and Technology	20/8/2020	
50	Organizational and Psychological Factors	21/8/2020	
51	Organizational Outcome	26/8/2020	
52	Technology Transfer	27/8/2020	
53	Technology Management Scenario in India	28/8/2020	
54	Ongoing trends in Technology	29/8/2020	
55	Case studies	30/8/2020	
56	Case studies	31/8/2020	

  
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## TENTATIVE LESSON PLAN: MB1941

**Course Title: SUPPLY CHAIN MANAGEMENT AND ANALYTICS (MB1941)**

**Section : MBA II/II      Date :22-03-21**

**Page No : 01 of 02**

**Revision No : 00**

**Prepared By : Dr. B.KRISHNAIAH**

**Approved By : HOD**

**Tools : Black board, PPTs**

No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I Basics of Supply Chain Management</b> <b>CO1 Obtain knowledge on basics of SCM and its drivers</b> <b>TB :: Mohanty R.P, S.G Deshmuki —Supply Chain Managementl Biztantra, New Delhi</b>			
1	Basics of Supply Chain Management: Introduction to Supply Chain Management	<b>From</b> <b>22-03-21</b> <b>To</b> <b>01-04-21</b>	Lecture interspersed with discussions
1	Evolution-Different views of Supply Chain		
1	Supply Chain Strategy – Supply Chain Drivers		
1	Developing Supply Chain Strategy		
1	Strategic fit in Supply Chain		
1	Analytics in Supply Chain Management		
<b>UNIT –II Supply Chain Analysis</b> <b>CO2:: Learner is able to understand tools of supply chain analysis and MRP</b> <b>TB:: Mohanty R.P, S.G Deshmuki —Supply Chain Managementl Biztantra, New Delhi</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
2	Supply Chain Analysis - Types of Supply Chains	<b>From</b> <b>05-04-21</b> <b>To</b> <b>23-04-21</b>	Lecture interspersed with Discussions
1	Advanced Planning - Structure of Advanced		
2	Planning Systems-Strategic Network Planning		
1	Demand Planning - Master Planning - Demand Fulfilment and ATP		
2	Production Planning and Scheduling Purchasing and Material Requirements Planning Distribution		
1	Transport – Planning - Coordination and Integration - Collaborative Planning.		
<b>UNIT - III Set covering and Set Partitioning Problems</b> <b>CO3 : Understand the Management of different algorithms relevant to Supply chain.</b> <b>TB :: Mohanty R.P, S.G Deshmuki —Supply Chain Managementl Biztantra, New Delhi</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
4	Set covering and Set Partitioning Problems, Travelling Salesman Algorithms	<b>From</b> <b>26-04-21</b> <b>To</b> <b>25-05-21</b>	Lecture interspersed with discussions
4	Advanced Vehicle Routing Problem Heuristics		
1	Scheduling Algorithms-Deficit function Approach		
2	Linking Algorithms.		
<b>UNIT – IV Fuzzy Logic and Techniques</b> <b>CO4: Equip with various concepts of value adding in Supply chain</b> <b>TB: Mohanty R.P, S.G Deshmuki —Supply Chain Managementl Biztantra, New Delhi</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
2	Fuzzy Logic and Techniques-Application in SCM	<b>From</b> <b>24-05-21</b>	
2	Recent issues in SCM: Role of computer/ IT in supply		



	chain management,	<b>To</b> <b>03-06-21</b>	Lecture interspersed with discussions
<b>3</b>	CRM Vs SCM, Benchmarking concept, features and implementation, outsourcing		
<b>1</b>	basic concepts, value addition in SCM		
<b>4</b>	concept of demand chain management.		

**UNIT – V Inventory Management in Supply Chain**

**CO5:** Gain knowledge on implementation of Supply chain in various industries in practical manner.

**TB:** Mohanty R.P, S.G Deshmuki —Supply Chain Management| Biztantra, New Delhi

No. of Periods	TOPIC	Date	Mode of Delivery
<b>4</b>	Inventory Management in Supply Chain- Network Design in Supply Chain	<b>From</b> <b>05-06-21</b> <b>To</b> <b>15-06-21</b>	Lecture interspersed with discussions
<b>3</b>	Alternative Channels of Distribution- Location Decisions in Supply Chain		
<b>2</b>	Implementing Advanced Planning Systems - The Definition of a Supply		
<b>3</b>	Chain Project -The Implementation Process-SCM in a Pharmaceutical – Company Food and Beverages		
<b>1</b>	Computer Assembly Semiconductor – Manufacturing.		

  
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# TENTATIVE LESSON PLAN

(MB1942)

<b>Course Title: INNOVATION &amp; ENTREPRENEURSHIP</b>		
<b>Section : II-MBA</b>	<b>Date : 14-12-2020</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : Dr.N.SUBRAMANYAM, PRATYUSHA ANNE</b>	<b>Approved By : HOD</b>

**Tools : Video & Audio lectures, PPTs**

S.No.	TOPIC	Date	Mode of Delivery
<b>UNIT –I Entrepreneurship</b>			
<b>CO1:</b> Gain knowledge about Entrepreneurship, Creativity & Motivation skills			
<b>TB ::</b> Couger, C-Creativity and Innovation (IPP, 1999), Jonne&Ceserani-Innovation & Creativity(Crest) 2001.			
1	Definition of Entrepreneur, Entrepreneurial motivation and barriers	<b>From</b> 14-12-2020  <b>TO</b> 02-01-2021	Lecture intersperse d with discussions in online
2	Internal and external factors		
3	Types of entrepreneurs		
4	Theories of entrepreneurship		
5	Classification of entrepreneurship		
6	Creativity and Innovation: Creative Problems Solving		
7	Creative Thinking, Lateral Thinking		
8	Views of De Bono, Khandwalaand others,		
9	Creative Performance in terms of motivation and skills.		
<b>UNIT –II Creativity and Entrepreneurial Plan</b>			
<b>CO2:</b> Acquaint the student with knowledge about Project identification, feasibility study, Role of SIDBI			
<b>TB ::</b> Couger, C-Creativity and Innovation (IPP, 1999), Jonne&Ceserani-Innovation & Creativity(Crest) 2001.			
10	Idea Generation	<b>From</b> 03-01-2021  <b>To</b> 24-01-2021	Lecture intersperse d with discussions in online
11	Screening and Project Identification		
12	Creative Performance		
13	Feasibility Analysis: Economic, Marketing, Financial and Technical		
14	Project Planning, Evaluation, Monitoring and Control		
15	Targeting and positioning of Product segmentation		
16	Role of SIDBI in Project Management.		
<b>UNIT - III Operation problems</b>			
<b>CO3;</b> To understand about Incubation, Problems, Institutional support.			
<b>TB ::</b> Couger, C-Creativity and Innovation (IPP, 1999), Jonne&Ceserani-Innovation & Creativity(Crest) 2001.			
17	Incubation and Take-off	<b>From</b> 01-02-2021  <b>To</b> 14-02-2021	Lecture interspersed with discussions in online
18	Problems encountered Structural, Financial and Managerial Problems		
19	Types of Uncertainty		
20	Institutional support for new ventures, Supporting organizations		
21	Incentives and facilities; Financial Institutions and Small-scale Industries		
22	Govt. Policies for SSIs		
<b>UNIT – IV : Family and non-family entrepreneurs</b>			
<b>CO4;</b> Acquaint the student with knowledge about Women Entrepreneurs, Sickness of Industries & Remedies.			
<b>TB ::</b> Couger, C-Creativity and Innovation (IPP, 1999), Jonne&Ceserani-Innovation & Creativity(Crest)			


2001.			
23	Role of Professionals	<b>From</b> 15-02-2021  <b>TO</b> 04-03-2021	Lecture interspersed with discussions in online
24	Role of Woman entrepreneur		
25	Sick industries, Reasons for Sickness, Remedies for Sickness		
26	Role of BIFR in revival		
27	Bank Syndications		
28	Professionalism vs. family entrepreneurs		

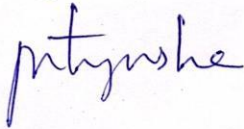
**UNIT – V Introduction to Innovation management**

**CO5:** Obtain knowledge of Innovation, New Product Strategy, Role of Technology in Management of innovation

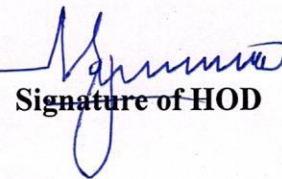
**TB ::** Couger, C-Creativity and Innovation (IPP, 1999), Jonne&Ceserani-Innovation & Creativity(Crest) 2001.

No. of Periods	TOPIC	DATE	Mode of Delivery
29	Managing Innovation within Firms	<b>From</b> 05-03-2021  <b>TO</b> 20-03-2021	Lecture interspersed with discussions in online
30	Business strategy & organization Knowledge		
31	New Product Strategy & Managing New Product Development		
32	Role of Technology in Management of innovation		
33	Managing for Intellectual Property Right.		

  
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## TENTATIVE LESSON PLAN: MB194A1

<b>Course Title: LABOR WELFARE AND EMPLOYMENT LAWS (MB194A1)</b>		
<b>Section : MBA II/II</b>	<b>Date : 22-03-21</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : B.V.S.S SUBBA RAO</b>	<b>Approved By : HOD</b>

Tools : Black board, PPTs

No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT -I Labour Welfare</b>			
<b>CO1 Obtain knowledge on various labor welfare measures</b>			
<b>TB :: Moorthy, M.V: —Principles of Labour Welfare, Oxford University Press, New Delhi.</b>			
2	Labour Welfare: Concept, scope and philosophy	<b>From 22-03-21 To 01-04-21</b>	Lecture interspersed with discussions
2	principles and approaches of labour welfare		
3	Indian constitution on labour		
2	Agencies of labour welfare and their role		
2	Impact of ILO on labour welfare in India.		

<b>UNIT -II Labour welfare programmes</b>			
<b>CO2:: Learner is able to understand various labour welfare programmes, Statutory and Non-Statutory.</b>			
<b>TB:: Moorthy, M.V: —Principles of Labour Welfare, Oxford University Press, New Delhi.</b>			

No. of Periods	TOPIC	Date	Mode of Delivery
2	Labour welfare programmes: Statutory and non-statutory	<b>From 05-04-21 To 23-04-21</b>	Lecture interspersed with Discussions
1	Extra mural and intra mural Labour welfare programmes		
2	Central Board of Workers' Education;		
1	Workers' Cooperatives		
2	Welfare Centres		
1	Welfare Officers' Role, Status and Function, Signs of poor welfare		

<b>UNIT - III Labour Legislation</b>			
<b>CO3 : Understand the various acts relating to Indian Labour laws including Factories act, Contract labour act.</b>			
<b>TB :: Moorthy, M.V: —Principles of Labour Welfare, Oxford University Press, New Delhi.</b>			

No. of Periods	TOPIC	Date	Mode of Delivery
4	Labour Legislation: Objectives-Principles	<b>From 26-04-21 To 25-05-21</b>	Lecture interspersed with discussions
4	Classification-Evaluation of Labour legislation in India		
4	Factories Act 1948, Definitions - Objectives of Act - Factory Inspectorate: – Measures to be taken by Factories for Health, Safety and Welfare of Workers - Working Hours		
3	Wage and Compensation - Provisions Relating to Hazardous Processes - Annual Leave with Wages		
2	Special Provisions - Obligations by Employer and Employee - Offences and Penalties., Contract Labour (Regulation and Abolition) Act 1970 and A.P.Shops and Establishments Act.		

**UNIT – IV Industrial Relations Legislation****CO4:** Equip with Industrial Relations and Industrial Disputes act.**TB:** Moorthy, M.V: —Principles of Labour Welfare, Oxford University Press, New Delhi.

No. of Periods	Industrial Relations Legislation: Industrial Disputes Act 1947	Date	Mode of Delivery
2	Concept, objectives, Types of Strikes and their Legality	<b>From 24-05-21 To 03-06-21</b>	Lecture interspersed with discussions
2	Authorities under the Act and their Duties – Voluntary Reference of Disputes to Arbitration		
3	Types of Strikes and Lock-outs Wages for Strike and Lock-out Period		
1	Change in Conditions of Service. Industrial Employment (standing orders) Act 1946		
4	Certification of Draft Standing Orders – Appeals – Date of Operation of Standing Orders		
3	Posting of Standing Orders – Payment of Subsistence Allowance		

**UNIT – V Trade Unions Act 1926****CO5:** Gain knowledge on concept of Trade Unions and various acts relating to welfare of labour.**TB:** Moorthy, M.V: —Principles of Labour Welfare, Oxford University Press, New Delhi.

No. of Periods	TOPIC	Date	Mode of Delivery
4	Trade Unions Act 1926. Definitions - Scope and Significance	<b>From 05-06-21 To 15-06-21</b>	Lecture interspersed with discussions
3	Characteristics - Types of Trade Unions - Reasons for Joining Trade Unions		
2	Advantages and Disadvantages of Trade unions- Legislations of Trade Unions- Rights and Privileges		
3	Wage and Social Security Legislation: Payment of wages Act 1936 - Minimum wages Act 1948 - Payment of Bonus Act 1966		
1	Payment of Gratuity Act 1972 - Workmen's Compensation Act 1923 - Employees State Insurance Act 1948		
2	Maternity Benefit Act 1961 and Employees Provident Fund and Miscellaneous Provisions Act 1952.		

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**TENTATIVE LESSON PLAN**  
**INTERNATIONAL HUMAN RESOURCE MANAGEMENT**

<b>Course Title: INTERNATIONAL HUMAN RESOURCE MANAGEMENT</b> MB194A2			
<b>Section : MBA-II/II</b>	<b>Date : 23-03-2021</b>	<b>Page No : 01 of 04</b>	
<b>Revision No : 00</b>	<b>Prepared By :G.SREELALITHA</b>	<b>Approved By : HOD</b>	
<b>Tools: Black board, PPTs</b>			
S.No.	TOPIC	Date	Mode of Delivery
<b>UNIT-I A Global HR Perspective in New Economy</b>			
<b>CO1:</b> To know the basic concepts of global HR To understand the perspectives of a global HR .			
<b>TB:</b> Subba Rao P: —International Human Resource Management , Himalaya Publishing House, Hyderabad, 2011			
1	Introduction	From 23-03-2021  To 01-04-2021	Online class with  CISCO  WebEx
2	A Global HR Perspective in New Economy		
3	Challenges of Globalization		
4	Implications of Managing People		
5	Leveraging Human Resource		
6	Strategic Role of International HRM		
7	International HRM		
8	Distinction between Domestic and Intern HRM		
9	HR Challenges at International Level		
10	Revision		
<b>UNIT-II Managing International Assignments</b>			
<b>Co2:</b> To study the international assignments			
<b>TB:</b> Subba Rao P: —International Human Resource Management , Himalaya Publishing House, Hyderabad, 2011			
11	Managing International Assignments		
12	Managing International Assignments Significance		

13	Global HR Planning	From 05-04-2021  To 23-04-2021	Online class with  CISCO  WebEx
14	Staffing policy		
15	Training and development		
16	performance appraisal		
17	International Labour relations		
18	Industrial democracy		
19	Positioning Expatriate		
20	Repatriate		
21	factors of consideration		
22	Strategies		
23	Legal content of Global HRM		
24	International assignments for Women - Problems.		
<b>UNIT-III Cross Culture Management</b>			
<b>CO3:</b> To study the basic concept of cross cultural management			
<b>TB:</b> Subba Rao P: —International Human Resource Management , Himalaya Publishing House, Hyderabad, 2011			
25	Cross Culture Management	From 26-04-2021  To 24-05-2020	Online class with  CISCO  WebEx
26	Cross Culture Management Importance – Concepts and issues		
27	Understanding Diversity		
28	Managing Diversity Cross- Cultural Theories		
29	Hofstede’s Model		
30	Kluchkohn - Strodthbeck Model		
31	Andre- Laurent’ Theory		
32	Cultural Issues. Considerations		

33	Cultural Issues. Considerations Problems – Skill building methods		
34	Cross Culture Communication and Negotiation		
35	Cross Culture Teams. Talent crunch		
36	Indian MNCs and Challenges		

#### UNIT-IV Compensation Management

**CO4:** To study the compensation. To understand the trends and global compensation implications on Indian system.

**TB:** Subba Rao P: —International Human Resource Management , Himalaya Publishing House, Hyderabad, 2011

37	Compensation Management		
38	Compensation Management Objectives		
39	Compensation Management Importance		
40	Compensation Management- Trends - Issues		
41	Compensation Management Methods	From	
42	Factors of Consideration	25-05-2021	Online class with
43	Factors of Consideration – Models	To	CISCO
44	incentive methods	05-06-2021	WebEx
45	Approaches of Compensation in Global Assignments		
46	global compensation implications on Indian systems		
47	Performance Management		

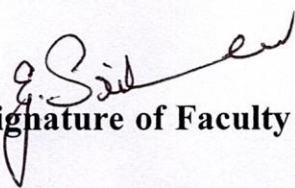
#### UNIT-V Global Strategic Advantages through HRD

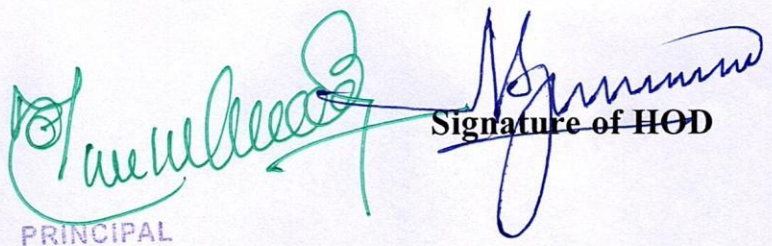
**CO5:** To study the human resource development and global strategies as well as the Challenges in Creation of New Jobs through Globalization

**TB:** Subba Rao P: —International Human Resource Management , Himalaya Publishing House, Hyderabad, 2011



48	Global Strategic Advantages through HRD	From 06-06-2021 To 15-06-2021	Online class with CISCO WebEx
49	Measures for creating global HRD Climate		
50	HRD Climate		
51	Strategic Frame Work of HRD		
52	Challenges of HRD		
53	Revision		
54	Globalization		
55	Quality of Working Life		
56	Productivity		
57	Creation of new jobs		
58	Challenges in Creation of New Jobs through Globalization		
59	New Corporate Culture.		

  
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**TENTATIVE LESSON PLAN: MB194A4**  
**HUMAN RESOURCES DEVELOPMENT**

<b>Course Title: HUMAN RESOUCHE DEVELOPMENT</b>		
<b>Section : MBA</b>	<b>Date : 22-03-2021</b>	<b>Page No : 01 of 03</b>
<b>Revision No : 00</b>	<b>Prepared By : B.CHINNI</b>	<b>Approved By : HOD</b>

Tools : Black board

S.NO	TOPIC	Date	Mode of Delivery
<b>UNIT –I Concept of HRD</b>			
<b>CO1: To know the meaning, need, scope of Human Resource Development, various functions and techniques affects HRD.</b>			
<b>TB:: Udai Pareek, Human Resource Development;</b>			
1.	HRD-objectives	<b>FROM</b> <b>22-03-2021</b>  <b>TO</b> <b>01-04-2021</b>	Online class with MS Team
2.	Structure of HRD		
3.	Need-Scope of HRD		
4.	HRD in selected industrial organisations		
5.	Significance of HRD		
6.	HRD functions		
7.	Framework of HRD		
8.	Techniques of HRD		
9.	Attributes of a HRD manager.		
<b>UNIT –II HRD Strategies</b>			
<b>CO2: To understand the various human resource development strategies, designing training and development and methods of implementation.</b>			
<b>B:: Udai Pareek, Human Resource Development;.</b>			
10.	Defining An Overview	<b>FROM</b> <b>05-04-2021</b>  <b>TO</b> <b>23-04-2021</b>	Online class with MS Team
11.	Strategies		
12.	Training and Development		
13.	Methods - Evaluation of training programmes		
14.	HRD Process Model		
15.	Methods of Implantation		
16.	Evaluation of HRD programmes		
17.	Identification of HRD needs and Design		
18.	Development of HRD programmes		

**UNIT - III HRD interventions****CO3: To know the nature and process of Mentoring and Understanding the role and responsibilities of mentor and barriers to mentoring.****TB:: Udai Pareek, Human Resource Development;**

19.	Mentoring for employee development	<b>From</b> 26-04-2021  <b>TO</b> 20-05-2021	Online class with MS Team
20.	Concepts of Mentoring		
21.	Perspectives		
22.	Mentoring relationship		
23.	Outcomes of Mentoring programmes		
24.	Design and implementation of formal		
25.	Mentoring programmes		
26.	Barriers to mentoring		
27.	Role of mentoring in development		
28.	Understanding the role and responsibilities of mentor		
29.	Mentee -Special issues in Mentoring		

**UNIT - IV Employee counselling for HRD****CO4: To know the methods for reducing employee stress and providing wellness and health promotions and career planning.****TB:: Udai Pareek, Human Resource Development;**

30.	Overview of counselling programmes	<b>From</b> 24-05-2021  <b>TO</b> 03-06-2021	Online class with MS Team
31.	Employee assistance programme		
32.	stress management		
33.	Employee wellness and health promotion		
34.	Career Planning,		
35.	Management, and development		
36.	Career development stages and activities		
37.	Role of individual and organization in career planning		
38.	Issues in career management.		

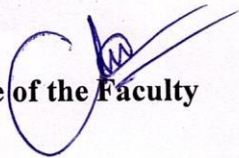
**UNIT – V The future of HRD and HRD Ethics****CO5: Focus on steps involved in HRD for innovation, Ethical problems with HRD roles for various workers.****TB :: Udai Pareek, Human Resource Development;**

39.	HRD Ethics: Research	<b>From</b> 05/06/2021  <b>TO</b> 15/06/2021	Online class with MS Team
40.	Practice and education of HRD for innovation		
41.	Talent development and management		
42.	Role of HRD in developing ethical attitude		
43.	behaviour and development		
44.	Ethical problems with HRD roles		
45.	Applications of HRD		

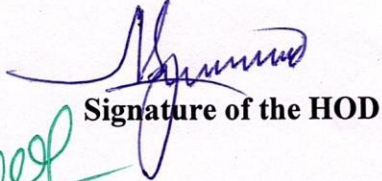
46.	HRD Climate		
47.	HRD for managing organizational change		
48.	HRD for Workers (blue collar employees),		
49.	HRD Audit.		

**1. TB: Udai Pareek, Human Resource Development**

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## TENTATIVE LESSON PLAN: MB194A5

<b>Course Title: STRATEGIC HRM - MB194A5</b>		<b>MBA - YR-SEM II/II</b>	
<b>Section : MBA</b>	<b>Date : 22/03/2021</b>	<b>Page No : 01 of 02</b>	
<b>Revision No : 00</b>	<b>Prepared By : ANITHA.BH</b>	<b>Approved By : HOD</b>	
<b>Tools : Black board, PPT</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT -I Introduction to SHRM</b>			
<b>CO1:</b> The Concepts of Importance of Human Resources to Strategy- Human Resources contribution to strategy.			
<b>TB:</b> Charles R. Greer: Strategic Human Resource Management - A General Manager Approach - Pearson Education, Asia			
1	Human Resource Strategy	<b>TO</b> 22/03/2021 <b>FROM</b> 01/04/2021	Online class with Cisco WebEx
2	Introduction to Strategic Human Resource Management		
3	Evaluation objectives		
4	Importance of Human Resources Strategy		
5	Strategic fit		
6	- A conceptual framework of SHRM		
7	Human Resources contribution to strategy		
8	- Strategy driven role behaviors and practices		
9	Theoretical Perspectives on SHRM approaches		
10	Linking business strategies to HR strategies.		
<b>UNIT -II Strategic Human Resource Planning</b>			
<b>CO2:</b> The concepts of Strategies - Efficient utilization of Human resources - Dealing with employee surpluses and shortages			
<b>TB::</b> Charles R. Greer: Strategic Human Resource Management - A General Manager Approach - Pearson Education, Asia			
11	Strategic Human Resource Planning:	<b>TO</b> 03/04/2021 <b>FROM</b> 23/04/2021	Online class with Cisco WebEx
12	Objectives		
13	benefits,		
14	, levels of strategic planning		
15	Activities related to strategic HR Planning		
16	Basic overview of various strategic planning models		
17	Strategic HR Planning mode		
18	Components of the strategic plan.		

**UNIT - III Strategy Implementation:****CO3:** – The gain knowledge in Oriented performance measurement systems -

Strategically oriented compensation system

**TB::** Qudrisyed Mazhek: Management of HRD, IPE, 1996

19	Strategy implementation	<b>TO</b> 26/04/2021 <b>FROM</b> 25/05/2021	Online class with Cisco WebEx
20	Strategy implementation as a social issue		
21	The role of Human Resource		
22	Work force utilization and employment practices		
23	Resourcing and Retention strategies		
24	Reward and Performance management strategies		

**UNIT – IV Strategic Human Resource Development****CO4:** The concepts of Building core competencies through Human Resource Development -

Competency mapping approaches

**TB ::** Qudrisyed Mazhek: Management of HRD, IPE, 1996

25	Strategic Human Resource Development:	<b>TO</b> 24/05/2021 <b>FROM</b> 03/06/2021	Online class with Cisco WebEx
26	Features & objectives of SHRD		
27	Multiple benefits of SHRD		
28	HRD & SHRD Differences		
29	Levels in Strategic HRD planning		
30	Strategic T&D		
31	HRD Concept in Organization		
32	HRD effectiveness		

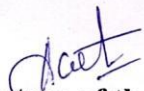
**UNIT – V Human Resource Evaluation**

**CO5: Analysis of Strategic Frame Work of Approaches to evaluation, Evaluation**

**Strategic contributions of Traditional Areas and emerging areas**

**TB :: Charles R. Greer: Strategic Human Resource Management - A General Manager Approach - Pearson Education, Asia**

33.	HR Evaluation Human Resource Evaluation	<b>TO</b>	Online class with Cisco WebEx
34	Approaches to Evaluation	03/06/2021	
36	Overview of evaluation	<b>FROM</b>	
37	Strategic contributions of Traditional Areas	15/06/2021	
38	Evaluating Strategic Contribution of Emerging Areas		
40	HR as a Profit Center		
41	Outsourcing Strategy		
42	Outsourcing Strategy		

  
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## TENTATIVE LESSON PLAN (MB194B1)

<b>Course Title: FINANCIAL DERIVATIVES (MB194B1)</b>		
<b>Section : 2Y MBA</b>	<b>Date : 02-11-2020</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : Dr.M VEERA BADRA RAO</b>	<b>Approved By : HOD</b>

Tools : Black board, PPTs,

No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I Introduction to financial derivatives:</b> <b>CO1:</b> students has understood about basics of financial derivatives <b>TB ::</b> sundaram janakiraman , derivatives and risk management			
1.	Meaning and needs of financial derivatives	FROM 02-11-2020  TO 18-11-2020	Lecture intersperse d with discussions
2.	Growth of FD in India		
3.	Derivatives markets		
4.	Functions of derivatives markets		
5.	Types of derivatives		
6.	Features of derivatives		
7.	swaps		
8.	The regulatory framework of derivatives trading in india		
<b>UNIT –II features of futures:</b> <b>CO2:</b> students has got awareness on basics of the futures of hedging <b>TB ::</b> sundaram janakiraman , derivatives and risk management			
9.	Difference between forwards and futures	FROM 21-12-2020  TO 14-01-2021	Lecture intersperse d with discussions
10.	Trading		
11.	Financial futures and current futures		
12.	pricing of futures contracts		
13.	Value at risk		
14.	Hedging strategies		
15.	Types of members and margining system in india		
16.	Hedging with stock index futures		
17.	Futures trading on BSE & NSE		
<b>UNIT - III OPTIONS MARKET</b> <b>CO3;</b> Able to know about options market. <b>TB ::</b> sundaram janakiraman , derivatives and risk management			
18	Meaning and need	FROM 15-01-2021  TO 06-02-2021	Lecture interspersed with discussions
19	Options vs futures		
20	Types of options contract		
21	Call options, put options		
22	Trading strategy involving options		
23	Basic options position		
24	Margins		
25	Options on stock index		
26	Options market in india on NSE & BSE		



**UNIT – IV : Option pricing**

CO4: students has understood about the option pricing

TB :: sundaram janakiraman , derivatives and risk management

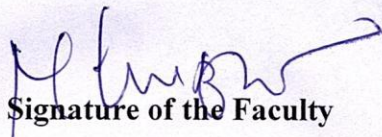
27	Intrinsic value and time value	FROM 07-02-2021  TO 20-04-2021	Lecture interspersed with discussions
28	Pricing and expiration		
29	Factors affecting options pricing		
30	put-call parity pricing relationship		
31	Pricing modes		
32	Introduction to binominal pricing models		
33	Black scholes pricing models		

**UNIT – V SWAPS**

CO5: students has got awareness on basis of swaps

TB :: sundaram janakiraman , derivatives and risk management

No. of Periods	TOPIC	DATE	Mode of Delivery
34	The structure of swaps	FROM 22-04-2021  TO 13-05-2021	Lecture intersperse d with discussions
35	Interest rate swaps		
36	Currency swaps		
37	Commodity swaps		
38	Swaps variant		
39	Swaps dealer role		
40	Equity swaps		
41	Economic functions of swaps transactions		
42	FRA and swaps		



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## TENTATIVE LESSON PLAN: MB194B2

<b>Course Title: GLOBAL FINANCIAL MANAGEMENT (MB194B2)</b>		
<b>Section : MBA II/II</b>	<b>Date : 22-03-21</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : B.V.S.S SUBBA RAO</b>	<b>Approved By : HOD</b>

Tools : Black board, PPTs

No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I Introduction to Global Financial Management</b>			
<b>CO1 Obtain knowledge on Globalization &amp; MNC's</b>			
<b>TB :: Jeff Madura, "International Financial Management" Cengage Learning Limited, 2008..</b>			
1	Introduction to Global Financial Management	<b>From 22-03-21 To 01-04-21</b>	Lecture interspersed with discussions
1	Globalization and MNCs- Global Winds of Change		
1	New Challenges and Opportunities- Importance of Global Factors		
1	Regulatory and Legal Frame Work- Global Organizational Restructuring		
1	International Monetary System, Exchange Rates and Par Values		
1	International Monetary Reforms- Special Drawing Rights		
2	SDR Allocation		
<b>UNIT –II Management of Exchange and Interest Rates Exposure</b>			
<b>CO2:: Learner is able to understand Exchange &amp; Interest rate exposures</b>			
<b>TB:: Jeff Madura, "International Financial Management" Cengage Learning Limited, 2008.</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
2	Management of Exchange and Interest Rates Exposure	<b>From 05-04-21 To 23-04-21</b>	Lecture interspersed with Discussions
1	: Determination of Exchange Rates Balance of Payments (Equilibrium vs Disequilibrium)-		
2	International Trade Flow- Time factor in International Risks		
1	Hedging in Swap Market		
2	Measurement of Politico Economics Risk		
1	Management of International Transactions Exposure		
<b>UNIT - III Management of Global Business Operations and Practices</b>			
<b>CO3 : Understand the Management of Global Business Operations</b>			
<b>TB :: Jeff Madura, "International Financial Management" Cengage Learning Limited, 2008.</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
4	Management of Global Business Operations and Practices	<b>From 26-04-21 To 25-05-21</b>	Lecture interspersed with discussions
4	Operational Strategies of MNCs- Management of Global Business Practices		
1	Sources of funds for MNCs		
2	Operations in International Financial Markets-		
1	Currency Options.		
<b>UNIT – IV International Investment Decision</b>			
<b>CO4: Equip with International Investment Decisions</b>			
<b>TB: Jeff Madura, "International Financial Management" Cengage Learning Limited,</b>			

2008.


No. of Periods	Currency Options.	Date	Mode of Delivery
2	International Investment Decision	From 24-05-21 To 03-06-21	Lecture interspersed with discussions
2	Foreign Direct Investment- International Capital Budgeting		
3	Evaluation and Management of Political Risk		
1	Global Portfolio Investment, International Global Financial Decisions		
4	Role of Multi Lateral Development Banks		
3	Global Financial Market Instruments		

**UNIT – V Global Indebtedness**

**CO5: Gain knowledge on Global Indebtedness.**

**TB: Jeff Madura, "International Financial Management" Cengage Learning Limited, 2008.**

No. of Periods	TOPIC	Date	Mode of Delivery
4	Global Indebtedness: External Resources	From 05-06-21 To 15-06-21	Lecture interspersed with discussions
3	Nature and Magnitudes of External Debt		
2	Factors influencing Debt Crisis		
3	Management of external Indebtedness and Challenges		
1	- Short -Term Financing- Internal Financing by MNCs.		
2	Case studies in the relevant units		

  
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## TENTATIVE LESSON PLAN: MB194B3

<b>Course Title: RISK MANAGEMENT (MB194B3)</b>			
<b>Section : MBA II/II</b>	<b>Date :22-03-21</b>	<b>Page No : 01 of 02</b>	
<b>Revision No : 00</b>	<b>Prepared By : Dr. B.KRISHNAIAH</b>	<b>Approved By : HOD</b>	
<b>Tools : Black board, PPTs</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
<b>UNIT –I INTRODUCTION TO FINANCIAL INSTITUTIONS</b>			
<b>CO1 Obtain knowledge on Risk Management framework</b>			
<b>TB :: Dr. G. Kotreshwar: “Risk Management”, Himalaya Publishing House, Delhi. 2012.</b>			
1	<b>Role of financial institution</b>	From 22-03-21 To 01-04-21	Lecture interspersed with discussions
1	<b>Financial services provided by intermediaries</b>		
1	<b>Future trends and global issues for financial services</b>		
1	<b>Risk management frame work in organization</b>		
1	<b>Identification of liquidity risk</b>		
1	<b>Measurement and managing risk</b>		
2	<b>Managing foreign exchange risk</b>		
<b>UNIT –II INTRODUCTION TO RISK</b>			
<b>CO2::: Learner is able to understand tools of measuring Risk</b>			
<b>TB:: Dr. G. Kotreshwar: “Risk Management”, Himalaya Publishing House, Delhi. 2012.</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
2	<b>Measurement of interest rate risk</b>	From 05-04-21 To 23-04-21	Lecture interspersed with Discussions
1	<b>Problems on measurement of interest rate risk</b>		
2	<b>Measurement of market risk</b>		
1	<b>Problems on Value at Risk</b>		
2	<b>Measurement of operational risk</b>		
1	<b>Measurement of liquidity risk</b>		
<b>UNIT - III RISK MANAGEMENT</b>			
<b>CO3 : Understand the Management of risk in corporate</b>			
<b>TB :: Dr. G. Kotreshwar: “Risk Management”, Himalaya Publishing House, Delhi. 2012.</b>			
No. of Periods	TOPIC	Date	Mode of Delivery
4	<b>Risk Management tools</b>	From 26-04-21 To 25-05-21	Lecture interspersed with discussions
4	<b>Types of derivatives contracts</b>		
1	<b>Management of interest rate risk tools</b>		
2	<b>Approaches to credit risk management tools</b>		
1	<b>Foreign exchange and sovereign risk tools</b>		
<b>UNIT – IV SUPERVISION OF BANKING</b>			
<b>CO4: Equip with regulatory bodies for various markets</b>			
<b>TB: Dr. G. Kotreshwar: “Risk Management”, Himalaya Publishing House, Delhi. 2012.</b>			
No. of Periods	Regulatory frame work for Banks	Date	Mode of Delivery
2	<b>Revised RBI Risk management frame work to banks</b>	From 24-05-21 To	Lecture
2	<b>Operational structure for credit risk</b>		


3	SEBI Norms to banks	03-06-21	interspersed with discussions
1	BASEL Committee on Banking supervision		
4	BASEL I, BASEL II Norms		
3	Operational structure for credit risk		

**UNIT – V Important Concepts of Risk Management**

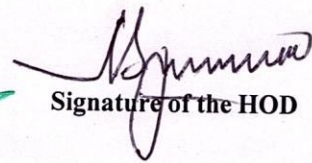
**CO5:** Gain knowledge on various models of Risk management.

**TB:** Dr. G. Kotreshwar: "Risk Management", Himalaya Publishing House, Delhi. 2012.

No. of Periods	TOPIC	Date	Mode of Delivery
4	Time value of money calculation methods	From 05-06-21 To 15-06-21	Lecture interspersed with discussions
3	Fundamentals of options ,forwards and futures		
2	KMV Portfolio Manager		
3	Black schools model		
1	Problems on black schools model		

  
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**TENTATIVE LESSON PLAN: MB194B4**  
**STRATEGIC FINANCIAL MANAGEMENT**

<b>Course Title: STRATEGIC FINANCIAL MANAGEMENT</b>			
<b>Section : MBA V / IV</b>	<b>Date : 22-03-2021</b>	<b>Page No : 01 of 02</b>	
<b>Revision No : 00</b>	<b>Prepared By : Mr.G.Kiran</b>	<b>Approved By : HOD</b>	
<b>Tools : Black board</b>			
<b>S.NO</b>	<b>TOPIC</b>	<b>Date</b>	<b>Mode of Delivery</b>
<b>UNIT –I INTRODUCTION TO CORPORATE POLICY</b>			
<b>CO1: Describe the meaning and concept of strategic financial management and corporate policy</b>			
<b>TB :: I.M. Pandey – “Financial Management” Vikas Publishers, New Delhi</b>			
1.	<b>CORPORATE POLICY</b>	<b>FROM</b> <b>22-03-2021</b>  <b>TO</b> <b>01-04-2021</b>	Lecture interspersed with discussions in online
2.	Strategic Financial Planning		
3.	changing complexion of regulatory framework		
4.	Shareholder Value Creation (SCV)		
5.	Market Value Added (MVA)		
6.	Market-to-Book Value (M/BV)		
7.	Economic Value Added (EVA)		
8.	Managerial Implications of Shareholder Value Creation		
9.	Corporate Risk Management		
10.	Understanding the firms Strategic Exposure		
<b>UNIT –II: Corporate Financial Strategies</b>			
<b>CO2: Explain the concept of corporate financial strategies</b>			
<b>TB :: I.M. Pandey – “Financial Management” Vikas Publishers, New Delhi</b>			
11.	Corporate Financial Strategies	<b>FROM</b> <b>05-04-2021</b>  <b>TO</b> <b>23-04-2021</b>	Lecture interspersed with discussions in online
12.	Capital Structure Planning		
13.	EBIT, EPS, ROE analysis		
14.	Financial Options and Value of the Firm		
15.	Dividend Policy and Value of the Firm		
16.	Growth and External Financing Requirement. (Problems)		
<b>UNIT –III Corporate Investment Strategy</b>			
<b>CO3: Distinguish between net present value and rate of return.</b>			
<b>TB :: I.M. Pandey – “Financial Management” Vikas Publishers, New Delhi.</b>			
17.	Techniques of Investment Appraisal Under Risk and Uncertainty	<b>From</b> <b>26-04-2021</b>  <b>TO</b> <b>20-05-2021</b>	Lecture interspersed with discussions in online
18.	Risk Adjusted Net Present Value		
19.	Risk Adjusted Internal Rate of Return		

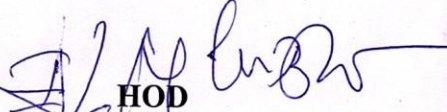
20.	Capital Rationing		
21.	Decision Tree Approach for Investment Decisions		
22.	Evaluation of Lease Vs Borrowing Decision		
23.	Long term investment plans analysis with risk and return.		
24.	Problems on lease		
<b>UNIT IV: Corporate Financial Engineering:</b>			
<b>CO4: Compare and contrast corporate financial engineering concepts</b>			
<b>TB :: I.M. Pandey – “Financial Management” Vikas Publishers, New Delhi.</b>			
25.	Corporate Financial Engineering		
26.	Merger Strategy , Theories of Mergers	<b>From</b> 24-05-2021  <b>TO</b> 03-06-2021	Lecture interspersed with discussions in online
27.	Horizontal and Conglomerate Mergers		
28.	Merger Procedure		
29.	Valuation of Firm – Financial Impact of Merger		
30.	Merge and Dilution Effect on Earnings Per Share		
31.	Merger and Dilution Effect on Business Control.		
32.	Problems on merger and dilution.		
<b>UNIT IV: Corporate Restructuring</b>			
<b>CO5: Research on corporate restructuring</b>			
<b>TB :: I.M. Pandey – “Financial Management” Vikas Publishers, New Delhi.</b>			
33	Takeover Strategy	<b>From</b> 05/06/2021  <b>TO</b> 15/06/2021	Lecture interspersed with discussions in online
34	Types of Takeovers		
35	Negotiated and Hostile Bids		
36	Takeover Procedure		
37	Takeover Defenses		
38	Takeover Regulations of SEBI		
39	Sell offs – Spin Offs – Leveraged Buyouts		
40	Buy back shares – Alignment of Interest – Corporate Governance . (Problems)		

TB:.M. Pandey – Financial Management, Vikas Publishers, New Delhi.

  
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**TENTATIVE LESSON PLAN: MB194G1**  
**PATIENT CARE AND SERVICE MANAGEMENT**

<b>Course Title: PATIENT CARE AND SERVICE MANAGEMENT</b>			
<b>Section : MBA</b>	<b>Date : 22-03-2021</b>	<b>Page No : 01 of 02</b>	
<b>Revision No : 00</b>	<b>Prepared By : B.CHINNI</b>	<b>Approved By : HOD</b>	
<b>Tools : Black board</b>			
S.NO	TOPIC	Date	Mode of Delivery
<b>UNIT –I Introduction to Patient centric management</b>			
<b>CO1: To know the Meaning and scope of patient care services, Role and functions of department managers in enhancing care and risk management.</b>			
<b>TB:: Gupta S &amp; Kant S. Hospital &amp; Health Care Administration: Appraisal and Referral Treatise 1998 ed., Jaypee, New Delhi</b>			
1.	Meaning and Concept of patient care	<b>FROM</b> <b>22-03-2021</b>  <b>TO</b> <b>01-04-2021</b>	Lecture interspersed with discussions in online
2.	Patient-centric management		
3.	Organization of hospital departments		
4.	Roles of departments/managers in enhancing care		
5.	Patient counseling & Practical examples of patient centric management		
6.	Patient centric management in hospitals- Patient safety and patient risk management.		
<b>UNIT –II Quality in patient care management</b>			
<b>CO2: To understand the various Systems approach towards quality improvement for various patients.</b>			
<b>TB:: Gupta S &amp; Kant S. Hospital &amp; Health Care Administration: Appraisal and Referral Treatise 1998 ed., Jaypee, New Delhi</b>			
7.	Defining quality	<b>FROM</b> <b>05-04-2021</b>  <b>TO</b> <b>23-04-2021</b>	Lecture interspersed with discussions in online
8.	Systems approach towards quality,		
9.	Towards a quality framework		
10.	Key theories and concepts		
11.	Models for quality improvement		
12.	Variations in practice		
<b>UNIT - III Patient classification systems and the role of casemix</b>			
<b>CO3: To know the various types of patients and innovative methods for classifying patients.</b>			
<b>TB:: Gupta S &amp; Kant S. Hospital &amp; Health Care Administration: Appraisal and Referral Treatise 1998 ed., Jaypee, New Delhi</b>			
13.	Why do we need to classify patients,	<b>From</b> <b>26-04-2021</b>  <b>TO</b> <b>20-05-2021</b>	Lecture interspersed with discussions in online
14.	Types of patient classification systems		
15.	ICD 9 (CM, PM),		
16.	Casemix classification systems, DRG, HBG, ARDRG,		
17.	Casemix innovations and Patient empowering classification systems.		



<b>UNIT - IV Medical ethics &amp; auditory procedures</b>			
<b>CO4: To know the important ethical principles of patient and hospital negligence in the form of Patient appeals, Autopsy, Tort liability, Vicarious liability and different types of patient protection laws.</b>			
<b>TB:: Gupta S &amp; Kant S. Hospital &amp; Health Care Administration: Appraisal and Referral Treatise 1998 ed., Jaypee, New Delhi</b>			
18.	Ethical principles	From 24-05-2021  TO 03-06-2021	Lecture interspersed with discussions in online
19.	Civic rights, Consumer Protection Act		
20.	Patient complaints powers		
21.	procedures of the district forum		
22.	State and National commission,		
23.	Patient appeals, Autopsy, Tort liability, Vicarious liability		
24.	Medical negligence, Central & state laws		
25.	Use of investigational drugs		
26.	Introduction/need & procedures for medical audit,		
27.	Audit administration & Regulating committees		
28.	Confidentiality and professional secrecy		
29.	ethics of trust and ethics of rights		
30.	autonomy and informed consent, under trading of patient rights – universal accessibility		
31.	equity and social justice, human dignity		
<b>UNIT – V Disaster preparedness</b>			
<b>CO5: To understand basic Policies &amp; procedures for maintaining medical records and general procedure for patient safety.</b>			
<b>TB :: Gupta S &amp; Kant S. Hospital &amp; Health Care Administration: Appraisal and Referral Treatise 1998 ed., Jaypee, New Delhi</b>			
32.	Policies & procedures for general safety	From 05/06/2021  TO 15/06/2021	Lecture interspersed with discussions in online
33.	fire safety procedure for evacuation		
34.	disaster plan and crisis management		
35.	Policies & procedures for maintaining medical records		
36.	e-records, legal aspects of medical records		
37.	its safety, preservation and storage		

1. TB: Gupta S & Kant S. Hospital & Health Care Administration: Appraisal and Referral Treatise 1998 ed., Jaypee, New Delhi

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## TENTATIVE LESSON PLAN: MB193G4

<b>Course Title: MANAGED HEALTH CARE AND INSURANCE (MB193G4)</b>		
<b>Section : MBA</b>	<b>Date : 17-08-2020</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : Mrs. M. INDRAJA</b>	<b>Approved By : HOD</b>

Tools : Black board, PPTs

S.No	TOPIC	Date	Mode of Delivery
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### UNIT -I - INTRODUCTION

**CO1:: To gain knowledge on Health Insurance**

**TB :: Gupta, P.K, Insurance and Risk Management , Himalaya Publishing house, 2004**

1	Introduction of Health insurance	From: 17-08-2020  To:27-08-2020	Lecture interspersed with discussions in online
2	Types of health insurance policies.		
3	Health insurance in India		
4	Economics of Life Insurance		
5	Life insurance as economic, commercial and domestic benefiterers.		
6	Economics of Health Insurance		
7	Socio Political Scenario of Health Insurance		

### UNIT -II Health Policies vs Health Insurance

**CO2:: To understand about the different health policies and insurance schemes in India**

**TB:: Gupta, P.K, Insurance and Risk Management , Himalaya Publishing house, 2004**

8	Meaning of health policy	From: 31-08-2020  To:23-09-2020	Lecture interspersed with discussions in online
9	Types of health policies		
10	Types of health insurance schemes		
11	Health policies vs health insurance schemes		
12	Indian scenario of health policies		
13	Different products in health policies		
14	Demand and scope of various health policies		
15	Limitations of various health policies		

### UNIT - III Administration of Health insurance schemes

**CO3:: To know about the administration of health insurance policies in India**

**TB :: Gupta, P.K, Insurance and Risk Management , Himalaya Publishing house, 2004**

16	Administration of health insurance schemes	From: 25-09-2020  To:15-10-2020	Lecture interspersed with discussions in online
17	Health insurance schemes like CGHS and ESI		
18	Social security measures		
19	Third Party Administration (TPAs) in health insurance		
20	Governing mechanism		
21	IRDAI and health insurance		

### UNIT - IV Health Insurance Taxation

**CO4:: To gain in depth knowledge on taxsystem in health insurance**

**TB:: Gupta, P.K, Insurance and Risk Management , Himalaya Publishing house, 2004**

22	Introduction to health insurance taxation	From: 27-10-2020	Lecture interspersed
23	Standardization and grading of hospital		

	services		with discussions in online
24	Role of vigilance and real time information about the services	To:4-11-2020	
<b>UNIT – V Health insurance providers</b> <b>CO5:: To gain knowledge on various health insurance providers in India</b> <b>TB:: Gupta, P.K, Insurance and Risk Management , Himalaya Publishing house, 2004</b>			
25	Health insurance providers		
26	Government and private health insurance providers		
27	Micro insurance	From:	Lecture interspersed with discussions in online
28	The role and responsibilities of provider	05-11-2020	
29	Insurer responsibilities		
30	Patient and regulatory agencies	To:16-11-2020	

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## TENTATIVE LESSON PLAN: (MB194G3)

<b>Course Title: HEALTHLAWS ETHICS AND REGULATION(MB194G3)</b>		
<b>Section : MBA II/II</b>	<b>Date : 20-03-2021</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By :SK SHAFIULLAH</b>	<b>Approved By : HOD</b>

Tools: Black board,PPT's

Sl no	TOPIC	Date	Mode of Delivery
<b>UNIT I : LAWS RELATING TO HOSPITAL FORMATION</b>			
<b>CO1: To gain knowledge on Promotion-Forming society, Sample Constitution for the Hospital</b>			
<b>TEXT BOOK:PrinciplesofHospitalAdministrationandPlanning,JaypeeBrothersPublications.</b>			
1	Introduction to hospital formation	22/03/2021 To 06/04/2021	Lecture interspersed with discussions
2	Promotion		
3	Forming society		
4	The Companies Act		
5	Law of Partnership		
6	A Sample Constitution for the Hospital		
7	The TamilNaduClinics Act		
8	MedicalEthics		
9	Case study		
10	Tutorial class		

<b>UNIT -II LAWSRELATINGPURCHASESANDFUNDING</b>			
<b>CO2: To impart knowledge on Understanding the LawsrelatingPurchasesandfunding</b>			
<b>TEXT BOOK:FrancisCM,HospitalAdministration–JaypeeBrothersMedicalPublishers.</b>			
11	Introduction to LawsrelatingPurchasesandfunding	07/04/2021 To 24/04/2021	Lecture interspersed with discussions
12	LawofInsurance		
13	ExportImport Policy		
14	Foreign Exchange Management Act		
15	Exemption of Income Tax for Donations		
16	Tax Obligations: Filing Returns		
17	Deductions at Source		
18	Central Births and Deaths RegistrationAct, 1969 Recent amendments		

<b>UNIT - III : LAWS PERTAINING TO HOSPITALS</b>			
<b>CO3: To focus on nurturing the students in the area of Laws pertaining to Hospitals</b>			
<b>TEXT BOOK:FrancisCM,HospitalAdministration–JaypeeBrothersMedicalPublishers.</b>			
19	Introduction to Laws pertaining to Hospitals	25/04/2021 To 08/05/2021	Lecture interspersed with discussions
20	Transplantation of Human Organs Act, 1994		
21	Pre-natalDiagnosticTechniques(RegulationandPreventionofMisuse)Act,1994		
22	MedicalNegligence		
23	Medico Legal Case		
24	Dying Declaration		
25	MCI act on medical education		
26	The BiomedicalWaste(ManagementandHandling) Rules		
27	Radiation SafetySystem		
28	Case study		
29	Tutorial class		

**UNIT – IV MEDICAL TERMINOLOGY****CO4:** To understand Medical Terminology-Glossary of medical terms and major Diseases**TEXT BOOK:** Francis CM, Hospital Administration–Jaypee Brothers Medical Publishers.

30	Introduction to Medical Terminology	09/05/2021 To 25/05/2021	Lecture interspersed with discussions
31	Glossary of medical terms		
32	Major Diseases		
33	Medical Specialties		
34	Roots, Prefixes, Suffixes		
35	Abbreviations, symbols		
36	Common roots		
37	Common prefixes, Common suffixes		
38	Common abbreviations		
39	Departments Time, general healthcare		
40	Routes of medication		
41	Laboratory		
43	Case study		
44	Tutorial class		

**UNIT – V CLASSIFICATION AND DESCRIPTION OF DISEASES****CO5:** To focus on training students in the area of Epidemiology, Aims, Principles, Methods and Uses.**TEXT BOOK:** Francis CM, Hospital Administration–Jaypee Brothers Medical Publishers.

45	Illness meaning and definition	26/05/2021 To 07/06/2021	Lecture interspersed with discussions
46	Classification and description of diseases		
47	Infection Control		
48	Medical asepsis		
49	Nosocomial infection		
50	Reservoir, Carrier And Mode Of Transmission		
51	communicable diseases		
52	Intensive care unit, Coronary care Unit		
53	Burns types, Paraplegic and Malignant disease treatment		
54	Hospital welfare services,		
55	Indian red cross society,		
56	Pharmacy–Medical Stores		
57	Nursing services		
58	Ward Management		
59	Hospital standing services		
60	Housekeeping,		
61	Central sterile supply department		
62	Medical Records, Medical Registers, Statutory records		
63	Case study		
64	Tutorial class		

*Shafiqul*  
Signature of the Faculty

*Chandrasekhar*  
Signature of the HOD

## TENTATIVE LESSON PLAN: MB194G4

<b>Course Title: HOSPITAL MANAGEMENT AND INFORMATION SYSTEMS</b>		
<b>Section : MBA</b>	<b>Date : 22-03-2021</b>	<b>Page No : 01 of 02</b>
<b>Revision No : 00</b>	<b>Prepared By : Mrs. B.INDIRA</b>	<b>Approved By : HOD</b>

Tools : Balck Board,PPTs

S.No	TOPIC	Date	Mode of Delivery
<b>UNIT –I The Information Explosion</b> <b>CO1:: To understand impact of overflow of information on people and future of health care technology.</b> <b>TB :: Kathleen M., Informatics for Healthcare Professional James O’Brien, Tat McGraw Hill.</b>			
1	Introduction to information Explosion	From:22-03-2021  To:01-04-2021	Lecture interspersed with discussions
2	Information is important		
3	Information explosion Impact on society		
4	Information explosion Impact on teaching and learning		
5	Information explosion Impact on Government		
6	Impact on Healthcare		
7	The future of healthcare technology		
8	The future healthcare record		
9	Preparing for the future		
10	The world of Informatics.		
<b>UNIT –II The Electronic health record</b> <b>CO2:: To gain knowledge on health records, various advanced technologies using to store health records and its usefulness.</b> <b>TB:: Kathleen M., Informatics for Healthcare Professional James O’Brien, Tat McGraw Hill.</b>			
11	Introduction to Electronic health record	From:05-04-2021  To:23-04-2021	Lecture interspersed with discussions
12	Functions of the health record		
13	Changing functions of the patients record		
14	Advantages of the paper record – Disadvantages of the paper record		
15	Optically scanned records		
16	The electronic health record		
17	Automating the paper record		
18,19	Advantages of the EHR – Disadvantages of the EHR		
20	Bedside or point-or-care systems		
21	Human factors and the EHR		
22,23	Roadblocks and challenges to EHR implementation –The future		
<b>UNIT - III Securing the Information</b> <b>CO3 :: To focus on securing information, different phases of system Development Life Cycle, project .</b> <b>TB :: Kathleen M., Informatics for Healthcare Professional James O’Brien, Tat McGraw Hill.</b>			

24	Introduction to Securing the Information	From:26-04-2021 To:20-05-2021	Lecture interspersed with discussions in online
25	Privacy and confidentiality and Law		
26,27	Who owns the data? – Security		
28	Computer crime		
29,30	Role of healthcare professionals – Summary		
31,32,33	Information Systems cycle: The information systems cycle – Analysis – Design phase – Development – Implementation		
34	Introduction to project, Why some projects fails?		

**UNIT – IV Electronic Communications**

**CO4:: To understand about the key devices, technologies to communicate the information and to access the information.**

**TB:: Kathleen M., Informatics for Healthcare Professional James O'Brien, Tat McGraw Hill.**

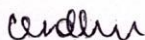
35	History of Electronic Communications	From:24-04-2021 To:05-06-2021	Lecture interspersed with discussions in online
36	Hardware and software		
37,38	Hardware and software for connecting the information		
39,40	Methods of accessing information		
41,42	World Wide Web (WEB)		
43,44	Communication Technologies		

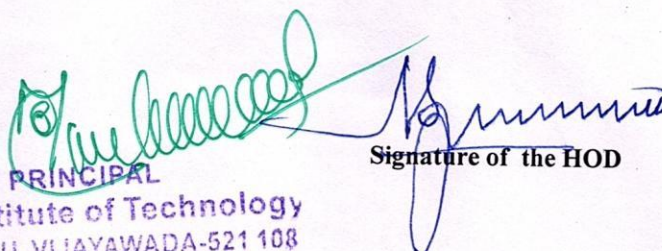
**UNIT – V Telehealth**

**CO5:: To gain knowledge on telehealth, advanced technologies available to protect public health.**

**TB:: Management Information System Peter Norton, Introduction to computer, Tata McGraw Hill**

45	Introduction to Telehealth	From:08-06-2021 To:26-06-2021	Lecture interspersed with discussions in online
46	Historical perspective on telehealth		
47	Types of Technology		
48	Clinical initiatives – Administrative initiatives		
49	Advantages and Barriers of telehealth		
50	Future trends		
51	The future of Informatics: Globalization of Information Technology		
52	Electronic communication		
53	Knowledge management – Genomics		
54	Advances in public health		
55	Speech recognition		
56	Wireless computing – Security		
57	Telehealth – Informatics Education		
58	Barriers to Information Technology implementation.		

  
Signature of the Faculty

  
Signature of the HOD

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